



# Teacha! Resources

How Snapplify Helped Teacha! Resources Expand and Thrive

# **Key Challenges**



#### **Limited Market Reach**

Teacha! Resources needed to expand into new regions but lacked the infrastructure to manage payments across multiple territories.



## **Fragmented Payment Systems**

Their existing payment solutions did not cater to international customers, limiting their ability to attract and retain users in different regions.



#### **Currency and Payment Options**

Educators in various countries couldn't pay in their local currencies, creating friction in the buying process.



## **Community Growth Stagnation**

Teacha! Resources needed a strategy to grow their educator community across Africa, while maintaining a seamless user experience.

# Improvements and Successes

Teacha! Resources has seen significant improvements since adopting Snapplify, including:

- Expanded Market Reach Snapplify Pay enabled Teacha! Resources to operate in multiple territories, significantly increasing their customer base.
- ✔ Flexible Payment Options

  By integrating with major payment
  gateways, Teacha! Resources can now offer
  various payment methods (credit, debit,
  EFT, and mobile money), catering to
  customer preferences.
- Increased Customer Retention
  The simplified, safe, and reliable payment process attracted new customers while keeping existing ones satisfied.
- Seamless Payment Experience
  With Snapplify Pay, educators can now easily pay in their local currencies, no matter where they are.



"Snapplify Pay has made it easier for us to expand our reach and serve more educators across Africa. With their seamless integration and flexible payment options, we can offer our community the best possible experience."



**Product Owner** 

By addressing the payment barriers and expanding into new regions, Snapplify enabled Teacha! Resources to scale its community of educators. The platform's seamless user experience, combined with the ease of making payments, encouraged more educators to join the community, purchase resources, and engage actively.

# **Implementation**



## **Multiple Payment Methods**

Integrated with major payment gateways, providing flexible payment options such as credit cards, EFT, and mobile money.



## **Snapplify Pay Integration**

Implemented a global payment infrastructure that allows educators to pay in their local currencies.



#### **Cross-Territory Expansion Support**

Helped Teacha! Resources strategically enter new markets, enabling them to grow their community across Africa.



#### **Seamless Customer Experience**

Created a smooth payment and user experience that encourages repeated purchases and loyalty.



#### **Reliable and Secure Transactions**

Provided a secure, trusted platform for payments, increasing customer confidence.



# The decision to choose Snapplify

Teacha! Resources recognized Snapplify's deep understanding of the education sector and their ability to offer an end-to-end solution tailored to their needs. Snapplify Pay's ease of integration and comprehensive payment options made it the perfect fit to support Teacha!'s growth strategy and community development across Africa.

## **About Teacha! Resources**



Teacha! Resources is Africa's largest online community for educators, offering a platform where educators can connect and share resources. Through their marketplace, educators can access and contribute thousands of educational resources, designed by teachers for teachers.